

2023

ANNUAL GENERAL MEETING

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EXPERIENCED BOARD

WITH BROAD AND GLOBAL SKILLSETS











Noel Cornish AM Chairman, Non-Executive Director

Noel Cornish AM is one of Australia's foremost business leaders. Currently Chair of Hunter Valley Coal Chain and Non-Executive Director of University of Wollongong Global Enterprises. Noel is a Fellow of the Australian Institute of Company Directors.

Sean Ebert *Managing Director, CEO*

Sean has over 25 years of executive and board level experience within the engineering sectors of oil and gas, mining and resources and emerging technologies in Australia and internationally.

Andrew Sales
Executive Director, CTO

Founding director of AML3D. A Chartered Engineer and expert in welding technology with 30 years of global experience within the oil & gas, resources and mining, and advanced manufacturing sectors.

Kaitlin Smith
Company Secretary

Kaitlin has over 10 years' professional experience as the Company Secretary of several ASX listed companies in a variety of industries. She holds a Bachelor of Commerce and is a Chartered Accountant and Fellow of the Governance Institute of Australia.



01 CHAIRMAN'S ADDRESS

Noel Cornish AM

Chairman

02 CEO AND MD'S ADDRESS

Sean Ebert

Non-Executive Director

03 FORMAL BUSINESS

Noel Cornish AM Chairman

AML3D Annual General Meeting 2023

CHAIRMAN'S ADDRESS – YEAR IN REVIEW



- Significant demand in the United States of America
- US scale up strategy in place
- Multiple contract wins



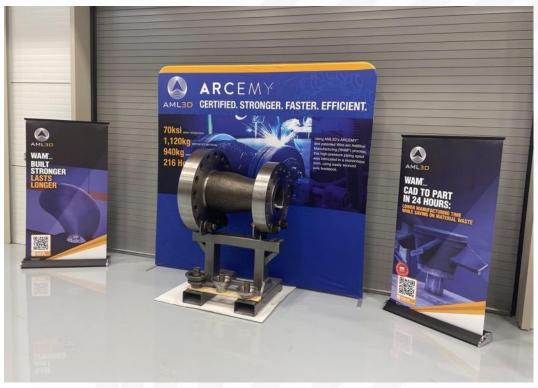


Image: Kerrye Owen from her visit to CoE

CHAIRMAN'S ADDRESS – U.S. SCALE UP SUCCESS



- Key US Navy contracts secured
- Value-added reseller expands sales capabilities
- Additional growth levers



CHAIRMAN'S ADDRESS – ADDITIONAL GROWTH OPPORTUNITIES



- ARCEMY system sales in Australia
- Contract manufacturing for Tier 1 global clients
- Supporting Australian defence sector

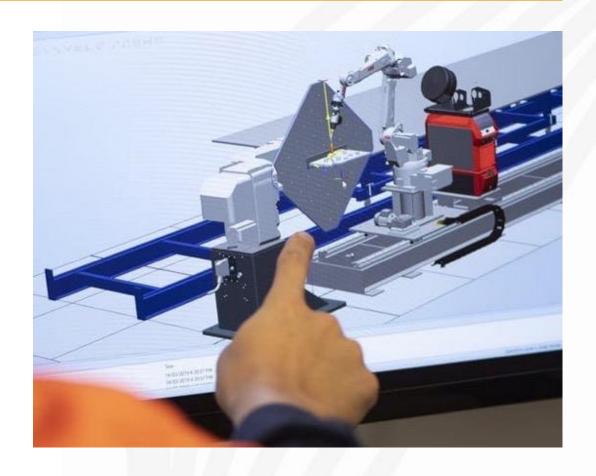


CHAIRMAN'S ADDRESS – ADDITIONAL GROWTH OPPORTUNITIES



- Multiple industry standards accreditation
- Focus on ARCEMY technology builds strong order book
- US growth strategy in place





CHAIRMAN'S ADDRESS – ADDITIONAL GROWTH OPPORTUNITIES



- New leadership structure reflects US focus
- Right mix of skills and experience at Board level
- Positioned for strong growth



Sean Ebert *Managing Director and CEO*

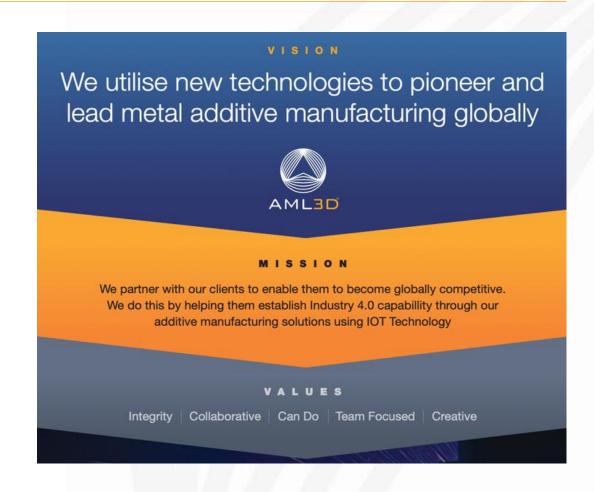
Pete GoumasPresident U.S. Operations

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CEO AND MD'S ADDRESS – STRONG FOUNDATION



- New leadership structure
- Access to large, high growth markets
- Supplying US Department of Defense



STRONG FOUNDATION - TECHNOLOGY LEADERSHIP



- Proprietary technology advantage
- Advanced manufacturing at industrial scale
- Supporting the US Navy's submarine industrial base



STRONG FOUNDATION – BUILDING CORPORATE CAPABILITY



- Successful entry into US Defence sector
- Investing in US management team and facilities
- Optimise US operating model



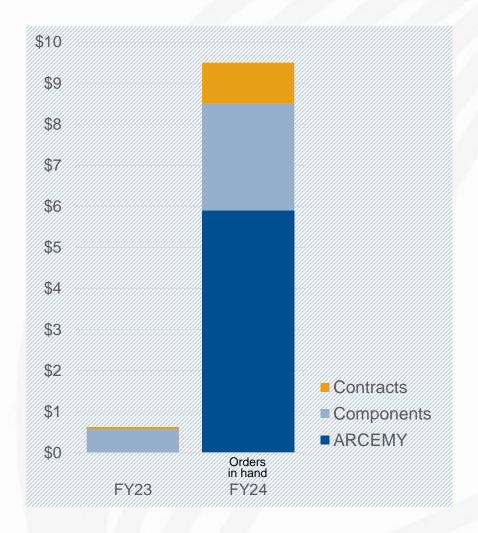
STRONG FOUNDATION - FINANCIAL PERFORMANCE



- Over A\$9.5 million of orders in hand
- Expect record revenue performance in FY24
- Strong FY24 pipeline opportunities extend into FY25



Current orders-in-hand total A\$9.5 million, an almost 15-fold increase over FY23. With A\$8.5 million generated in America.

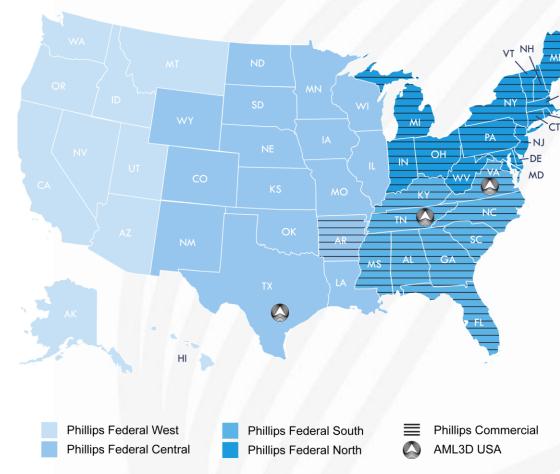


STRONG FOUNDATION – BUILDING CORPORATE CAPABILITY



- Established US value added reseller agreement
- Building out direct US sales capability
- Technology leadership to drive demand

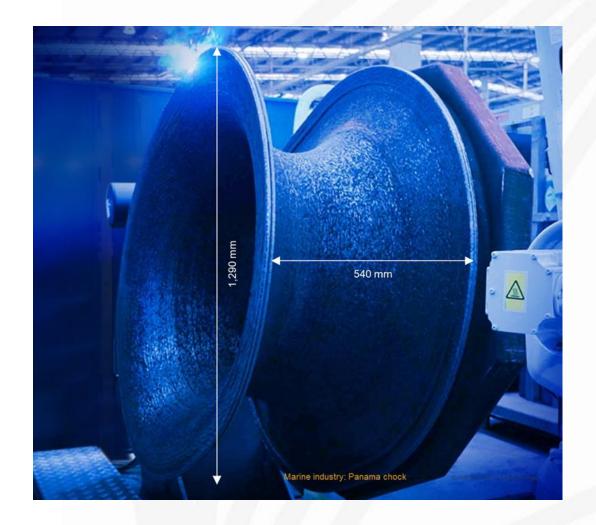
AML3D USA and Phillips Corp Sales Teams



STRATEGY FOR GROWTH – U.S. DEFENCE SECTOR



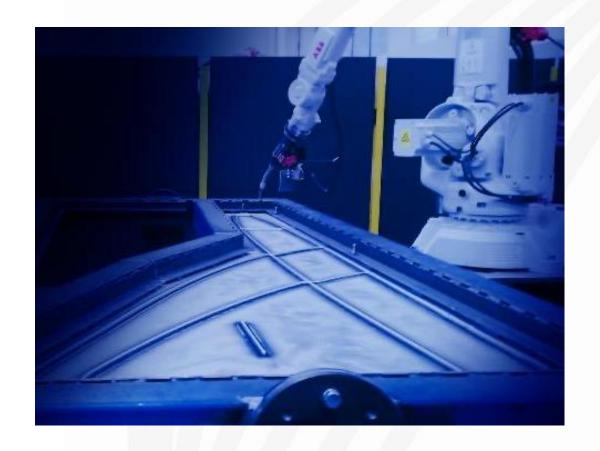
- Accelerate ARCEMY SYSTEM sales to support US Navy
- Expand sales to US Navy supplier network
- Recurring software licensing, service and maintenance revenue



STRATEGY FOR GROWTH – GLOBAL TIER 1 CORPORATES



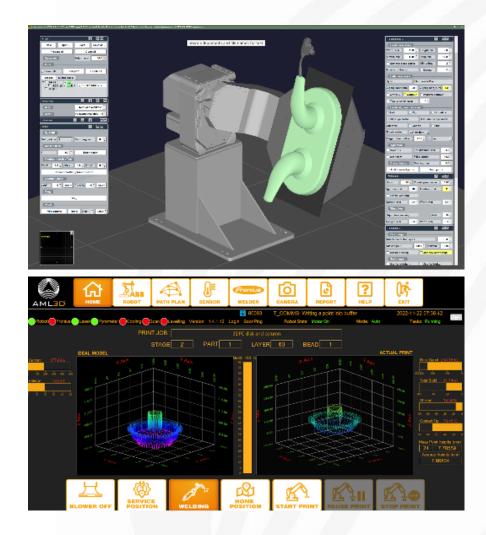
- Target new global Tier 1
 Oil & Gas, Marine and Aerospace
 customers
- Expand relationships with existing global Tier 1 customers in the US
- Leverage US experience to access new defence markets



TECHNOLOGY LEADERSHIP - ARCEMY® DEVELOPMENT



- Invest in technology to maintain competitive advantage
- Secure additional industry standards accreditations
- Protect IP to support access tom new markets



TECHNOLOGY LEADERSHIP - R&D ECO-SYSTEM



- Creation of an ARCEMY®
 R&D eco-system
- Leverage R&D network to access new customers
- Future proof technology leadership









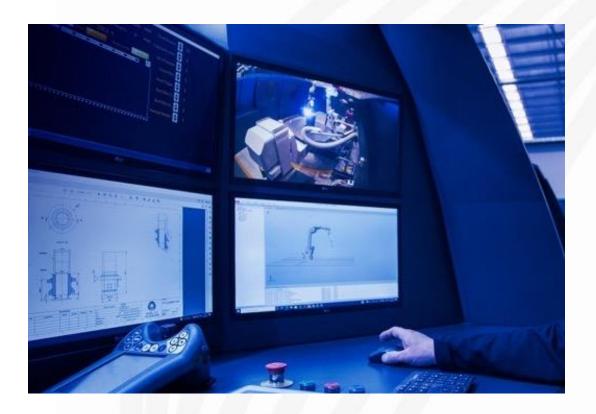




INVESTMENT THESIS



- Strong and accelerating growth in the US defence market
- Significant value creation for customers is driving demand
- Multiple new markets and products to underpin long term growth



CONCLUSION



- Right technology in the right market at the right time
- Significant growth opportunities
- Expectations for significant value creation





2023

MEETING CLOSE

THANK YOU